

## CO-OP V. CONDO

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### Co-op

A Co-op apartment is an interest in a corporation that holds title to the real estate on which the building is located (or in some instances the corporation holds a long term lease on the real estate). The unit owner is issued Shares of Stock in the corporation and a long term Proprietary Lease. The Lease entitles the unit owner to exclusive use of their unit and to services provided by the Co-op corporation. (A Cond-op is a situation where the building is owned by a condominium association and the residential portion is organized as a Co-op. Although people sometimes refer to a Co-op with Condo rules as a Cond-op.)

### Condo

A Condominium apartment is a separate parcel of real property owned in fee by the unit owner who also owns a percentage undivided interest in the common elements.

### Similarities

Charges:	Both pay monthly charges for the operating costs (fuel, employees, repairs, insurance, etc.) of the building (Co-op=maintenance /Condo=common charges). Both may also pay special assessments used to raise money for repairs to the building or to build up the reserve fund.
Management:	Both buildings are typically managed by a management company and are run by a Board of Directors elected each year.
Financing:	Both permit owners to finance their purchase (Co-op=security interest/Condo=mortgage). Both require Board packages for transfers.
Transfer Taxes:	Same (see discussion below of closing costs and fees)

### Differences

Real Estate Taxes:	A Condo owner pays separate real estate taxes. In a Co-op, the building pays the real estate taxes.
Mortgage:	A Co-op building typically has an underlying mortgage. There is no mortgage underlying the Condo building.
Transfers:	More rentals and transients in Condo. In most Co-ops, the Board has the right to turn down a buyer for any reason or no reason, unless the building has Condo bylaws. In a Condo, the Board can only turn down a buyer by exercising its right of first refusal. Subleasing is typically restricted in a Co-op.

Closing Costs: Mortgage Tax and Title insurance is only applicable to a Condo (Note – in rare instances, a Co-op owner will get title insurance.)

## **MANAGEMENT OF BUILDINGS**

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Buildings are run by their Board of Directors, the members of which are elected each year. The Board meets as necessary throughout the year – some monthly, some less frequently. Most keep notes of their meetings (called “Minutes”).

In most instances, the day to day business of the Co-op/Condo Building is conducted by a real estate management firm (Insignia, Brown Harris, Maxwell Kates, etc.)

## **TRANSFER PROCEDURE**

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Whether Co-op or Condo, a Board package will be required on the sale of an apartment. Each building has their own documents and information that they require.

For Co-ops, each building has their own financing restrictions (i.e. only a specified percentage of the purchase price can be financed). Buildings may also have income and asset requirements of the purchaser.

Each building, whether Co-op or Condo, has their own procedure on handling apartment transfers. Some Board’s only vote at regularly scheduled meetings (in which case the package has to get in a specified number of days prior to the meeting); some have transfer committees; and others meet on a transfer request basis.

For Co-ops, for the most part, the Board can deny a transfer for any reason or no reason. (Some can not unreasonably withhold consent and others can only deny an applicant by exercising a right of first refusal.)

All buildings have costs associated with a transfer:

On the Buyer’s side: Application fee, credit check fee, move-in fee or deposit, financing fee. On the Seller’s side: Closing fee, move-out fee or deposit

On either side (for a Co-op): Possibly a flip tax